Dr DINESH KUMAR S

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SUMMARY

Academician in social work who has a work career spanning 10+ years, including over 7 years in academics and research, 4 years of exposure in the pharmaceuticals, healthcare, and clinical research industry. Expertise in counseling and educating patients on different aspects of diabetes and Insulin devices.

A Proactive learner and an adaptive individual with strong communication, interpersonal, mentoring, people management capabilities and an abundant passion for teaching.

EXPERIENCE

Dec 2024 - Current Anugraha Institute of Social Sciences

Assistant Professor – Department of Social Work (Additional Responsibilities – IQAC Co-ordinator)

July 2019 - July 2024 UGC NET JRF Research Scholar,

Department of Applied Research,

Gandhigram Rural Institute - Deemed to be University

Dec 2017 - May 2018 Madurai Institute of Social Sciences

Assistant Professor, Department of Social Work

(Additional Responsibilities – Physical Education In-Charge)

July 2017 - Sep 2017 Freelance Trainer

Soft Skills and Personality Development (Campus Recruitment Drive Training Project in SCAD Engineering College, Tirunelveli)

June 2016- Aug 2016 MSD Pharmaceuticals (INDIA) PRIVATE LIMITED

Therapy Manager

Responsible for meeting with the HCPs, Stockists and other stakeholders regularly to meet the expected sales performance and results.

Sep 2011 - Jan 2016

ELI-LILLY AND COMPANY (INDIA) PRIVATE LIMITED

Madurai

The wholly-owned Indian subsidiary of a USA pharmaceutical major, engaged in researching, developing and marketing varied pharmaceutical products across a wide range of therapeutic areas

Mar 2014 – Jan 2016 **Senior Med**

Senior Medical Educator

Imparted training on Growth Hormone Disorder (Device: Humatrope) and Osteoporosis (Device: Forteo) as a Medical Educator. Rose to be Senior Medical Educator, reported to the Area Manager, and trained new team members on various scientific topics, new learning initiatives and products.

- Acted as the Charge of I-pad training, trained 9 personnel (6 Medical Educators, 2 Senior Medical Educators and one Area Manager), organised area meetings and delivered presentations
- Conducted education programs in 12-15 government and private hospitals in Madurai and exstations (Govt. Rajaji Hospital, Apollo Hospital, Meenakshi Mission Hospital etc.)
 - → Products handled: Humapen, Kwik pen, Forteo and Humatrope
 - → Hospitals Covered: Govt. Rajaji Hospital, Madurai; Meenakshi Mission Hospital; Apollo Hospital, Anna Nagar; ECHS Polyclinic; Railways Hospital; ESI Hospital-Thathaneri, Madurai; SKG Hospital, Thirumangalam

Sep 2011 – Feb 2013

Diabetes Educator

Mar 2013 - Feb 2014 **S**e

Senior Diabetes Educator

Educated patients on Diabetes and conducted diet counselling, including individual and group education for Diabetic patients.

Coordinated with 25-30 doctors and conducted education programs for patients in about 15 hospitals (10 hospitals monthly) in Madurai District

- Delivered demonstration and trained patients on Lilly Insulin devices, taught right injection techniques and solved device-related problems
- Conducted Nurses Awareness Programs for 200+ nurses in about 20 private & government hospitals in Madurai and ex-stations (ESI Hospitals, SKG hospital, ECHS polyclinic, Railways hospital, etc.)
- Conducted Diabetes Conversation Map, an innovative education method in group education to empower patients with Diabetes to become actively involved in managing the disease
- Convinced Healthcare Professionals (HCPs) on services, planned & closed loop and provided feedback to HCPs

Awards

- Won 8 times Monthly Achiever of the Team Award (Apr 2012, Oct 2012, Mar 2013, Aug 2013, Apr 2014, Nov 2014, Feb 2015, Aug 2015)
 - → The best team member who improves the performance of the entire team in terms of quality & quantity of the program/training conducted / exceptional appreciation received from Doctors
- Recipient of the Collaboration Award (Quarterly Award) (Nov 2015); every Team Leader (5 TLs) nominates the best employee from their team; only 2 are awarded based on the achievements program-wise and feedback from the Doctors
- Received personal Appreciation Letters from the CMS of Madurai Railways and Lt. Colonel of ECHS Hospital, Madurai for delivery of excellent service in patient education

Nov 2008 - Mar 2009

COGNIZANT TECHNOLOGY SOLUTIONS PRIVATE LIMITED

Chennai

A global leader in business and technology services, delivering customised information technology, consulting, and business process outsourcing services, has over 50 delivery centres worldwide

Process Executive

Reported to the Team Leader and managed the Vendor Payment Reconciliation Process with the Supervalu Team (Non-Voice).

DOCTORAL RESEARCH

Title: Quality of life and associated factors among type-2 diabetic patients in rural Tamil Nadu

RESEARCH PROJECT

MSW Project: A Study on the Participative Management System (2011)

Organisation: Rane Brake Lining, Ambattur, Chennai

Outline: To understand the participative management system in Rane and study its effectiveness

TRAINING

1-month fieldwork training on HR Process in Mainetti Group, MEPZ, Chennai (May – Jun 2010)

EDUCATION AND QUALIFICATION

UGC-NET 2017	National Eligibility Test with <u>Junior Research Fellowship</u> – Social Work	
TNSET 2017	State Eligibility Test- Social Work	
2019-2024	Doctor of Philosophy The Gandhigram Rural Institute – Deemed to be University	Dindigul
2009 - 2011	Master of Social Work (Human Resource Management) The American College, Madurai Kamaraj University	Madurai
2008 - 2011	Master of Arts (Public Administration) Madurai Kamaraj University	Distance Education
2005 - 2008	Bachelor of Science in Botany (Ind. Microbiology) The American College, Madurai Kamaraj University	Madurai

EXTRACURRICULAR ACTIVITIES

- Completed 3rd semester of MSW at Appalachian State University, North Carolina, USA, with the help of the Student Exchange Study Abroad Program from The American College (2010)
- Participated in the AS-U-GO Speaker Program at Appalachian State University, NC, USA; delivered a presentation on "India - A cultural amalgamation" (Dec 2010)

Publications:

Published a research article titled "Assessing the Rural College Students Awareness of Health and Wellbeing with Special Reference to their Diabetes Knowledge Level" in Special Issue of the International Journal of All Research Education & Scientific Methods. ISSN: 2455-6211, Volume 11 Issue 11, November - 2023, An ISO & UGC Certified Peer-Reviewed Multi-disciplinary Journal.

Published a research article titled "Undiagnosed diabetes: A ticking bomb and the scope of social work intervention" in the Kanpur philosophers: International Journal of humanities, Law and Social sciences. ISSN 2348-8301, Vol. X, Issue I (G): 2023, UGC CARE Approved, Group I, Peer Reviewed and Referred Journal by New Archaeological & Genealogical Society Kanpur, India.

Published a research article titled "Women and Diabetes: Reviewing the double-edged sword of gender in diabetes management" in the Humanities and Social Science Studies journal, Vol. 13, Issue 1, No. 29, January – June: 2024, A UGC Care Approved, Group I, Peer-Reviewed, Bilingual, Biannual, Multi-disciplinary Referred Journal, ISSN 2319-829X

Book Chapters:

Contributed a chapter on "Tamil Nadu State Policy on Senior Citizens – 2022 – Policy review" in the book "Intergenerational Solidarity: Challenges and Way forward" with ISBN – 978-93-5529-345-9.

Contributed a chapter on "Challenges and opportunities for research scholars since the emergence of the pandemic era" in the book "Towards Rural Sustainability – Research and Development in Pandemic Era" with ISBN – 978-93-5529-346-6.

Contributed a chapter on "Bridging Health Divides: A case study analysis of Makkalai Thedi Maruthuvam Scheme's Impact on Social Inclusion in Rural Communities" in the book "Research for Sustainable Development" with ISBN – 978-93-6095-279-2.

Contributed a chapter on "Intersecting Paradigms: Exploring Rural Indian Practices through Positive Qualitative Inquiry" in the book "Qualitative Research of Rural India" with ISBN – 978-93-6095-607-3.